

Need to hire a case manager? At a time of limited resources on many college campuses, BITs are looking for ways to validate their need for additional support. When writing a proposal, consider the following:

- (1) Have you had any recent tragedies on campus that could have been mitigated with prior intervention or support?
- (2) Do you have data to support increased usage of student support services?
- (3) Does your college track retention and student support services? If so, consider aligning this position with the college's efforts in student retention.
- (4) Are there two or three departments that can combine resources and share the position?
- (5) Does your senior class give a "gift" at the end of the year? Consider speaking with the senior class representative about starting a fund to hire a new counselor or case manager.
- (6) Can you add case management services to a mandatory or voluntary fee paid for by students? On some campuses, Health and Counseling services are covered by a student fee similar to a technology or athletics fee. Possibly raising the student fee by as little as \$20/student (depending on the size of your institution) could provide the money you need to hire an additional case manager.

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